

PEA APRIL 29, 2021 ~ LEADS COMMITTEE HOSTS

7:30 Getting to Know You ~ Leads Committee Hosts

James Stout, The Integrated Lifestyle, will explain what will happen for this activity.

1. There are 6 moderators, and each will moderate two successive groups.
 - James Stout, Chair
 - Bobbie Fakkema
 - Julie Fukuhara
 - Georgie Gleim
 - Jonathon Ong
 - Deb Siegle
2. Each moderator will have a list of questions and members will pick a number to choose which one the moderator will ask them, 1-14. Moderators will also keep track of the time.

Any questions?

Okay, let's get going with our first room. Moderators, get your lists!

Ready, set, go!

(Zoom rooms are set up for 6 groups, with a Moderator in each room)

FOR MODERATORS ONLY:

Questions For April 29 "Getting To Know You" Event

1. What is a product or service you offer people may not know about?
2. What separates you from other business owners or profession in the same field?
3. How big is your organization?
4. What is a "bad" lead that you don't want and why?
5. What lessons have you learned from Covid which will guide you through 2021?
6. What was your first job? Did you learn lessons that you use in your business today?
7. Does your job enable you to work from home, office, or visit client sites?
8. What is the most important about your business today?
9. Tell the group something we don't know about you.
10. When was the last time that PEA was a resource for your business?
11. Do you have any certifications, specialties, or awards in your field?
12. What made you decide to go into business for yourself?
13. What is the biggest obstacle to growing your business as move out of COVID lockdowns?
14. What can PEA members do to support you and your business in 2021?

8:26 Regroup: James Stout

James thanks committee members and members for participating and gets feedback on activity.