

Questions For September 28, 2023 “Getting To Know You” Event

Lead-in question for the group: How would you like to be able to give 3,000 leads a week?
(James)

Committee Breakout Questions

1. What is a product or service you offer people may not know about?
2. What separates you from other business owners or profession in the same field?
3. How big is your organization?
4. What is a “bad” lead that you don’t want and why?
5. What was your first job? Did you learn lessons that you use in your business today?
6. What is your top priority in your business today?
7. Tell the group something we don’t know about you.
8. When was the last time that PEA was a resource for your business?
9. Do you have any certifications, specialties, or awards in your field?
10. What can PEA members do to support you and your business in 2024?
11. What makes you do what you do? Why did you get into the business you are in?
12. Lots of people are retiring or moving away. If you could live anywhere in the world, where would it be?
13. What is something you do in your business that people may not remember when they think of you?
14. Name one recent success or win in your business

Summaries or ideas/responses that stood out (member volunteers)

Response to lead-in question (James)

Moderators 9/28/2023

1. James Tearse, Chair
2. Neal Coogler, Board Liaison
3. Mike Fox
4. Chuck Fulanovich
5. David Gaskill
6. Curtis Lane
7. Bryce Williamson/Juan Carlos Esparza