

PEA LEADS GIVEN AND RECEIVED ~ REGULAR MEMBERS JAN - DEC 2022 (v2)

<i>Business</i>	<i>Name</i>	<i>Ongoing Given</i>	<i>Ongoing Received</i>	<i>Direct Given</i>	<i>Direct Received</i>	<i>Referral Given</i>	<i>Referral Received</i>	<i>Internet Given</i>	<i>Internet Received</i>	<i>Attended</i>	<i>Guest Attended</i>	<i>Excused Attendance</i>
<i>A&A Plumbing</i>	<i>Mike Fox</i>	0	10	8	57	0	51	0	81	44	0	0
<i>All About Business Services</i>	<i>Neal Coogler</i>	6	34	6	6	5	6	0	13	33	0	7
<i>All Reasons Moving</i>	<i>Kim Tucker</i>	0	0	13	6	10	56	0	110	36	0	4
<i>Arranged 4 Comfort</i>	<i>Susan Hannah</i>	29	2	24	13	18	10	37	19	42	0	3
<i>Benefits Simplified</i>	<i>Flor Harris</i>	8	5	17	22	90	16	56	44	40	0	2
<i>Benyammi Family Dentistry</i>	<i>Fella Benyammi</i>	0	13	12	24	24	25	3	30	40	0	4
<i>California Business Opp.</i>	<i>Angelo Izzo</i>	0	1	0	3	0	1	3	2	44	0	1
<i>Charlotte Russell State Farm</i>	<i>Charlotte Russell</i>	0	158	1	20	4	12	0	19	13	0	16
<i>Come Travel Today</i>	<i>Deb Siegle</i>	81	7	183	29	23	29	17	18	45	0	0
<i>Cushman and Wakefield</i>	<i>Dave Dove</i>	0	0	0	2	0	5	0	6	42	0	3
<i>D.B. Gaskill Advertising</i>	<i>David Gaskill</i>	32	0	38	45	15	6	312	1	32	0	12
<i>Engage Solar</i>	<i>Vince Bitz</i>	0	0	0	4	3	12	46	21	35	0	4
<i>Events Etc</i>	<i>Bobbie Fakkema</i>	0	0	45	0	13	1	0	5	36	0	8

Business	Name	Ongoing Given	Ongoing Received	Direct Given	Direct Received	Referral Given	Referral Received	Internet Given	Internet Received	Attended	Guest Attended	Excused Attendance
<i>First Republic Bank</i>	<i>Adam Pyle</i>	3	83	0	8	0	11	0	26	43	0	3
<i>Gleim the Jeweler</i>	<i>Georgie Gleim</i>	44	2	15	35	21	43	484	274	39	0	4
<i>Hassett Hardware</i>	<i>Larry Hassett</i>	0	13	0	253	0	22	0	239	35	0	6
<i>Helming's Auto Repair</i>	<i>Leane Reelfs</i>	24	10	9	49	28	20	580	100	44	0	1
<i>Hoge Fenton</i>	<i>Katherine West</i>	0	10	1	20	12	13	0	10	29	0	11
<i>Home Preservation Services</i>	<i>Steve Spratt</i>	20	37	16	15	26	3	0	6	25	0	8
<i>Innovative Sales/Leasing</i>	<i>Mike Feller</i>	8	1	21	21	11	27	28	11	42	0	2
<i>IVMA Home Improvements</i>	<i>Maria Martinez Perez</i>	1	0	9	6	40	7	1	8	18	0	2
<i>JB Bell Business Consulting Int'l</i>	<i>JB Bell</i>	0	1	30	3	28	5	0	2	38	0	7
<i>JL Designs & Interiors</i>	<i>Jeanette Loretz</i>	5	17	32	14	43	13	93	68	36	0	6
<i>Johnston Millwork, Inc.</i>	<i>Martin Duran</i>	0	1	0	10	0	8	0	12	21	1	1
<i>Keller Williams Residential Realty</i>	<i>John King</i>	37	0	32	8	53	12	11	73	41	0	4
<i>Lane Cleaning Services</i>	<i>Curtis Lane</i>	0	38	0	8	0	7	0	54	19	0	3

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<i>Law Offices of Brian Irion</i>	<i>Brian Irion</i>	52	7	3	6	4	20	0	9	40	0	4
<i>Lost Boys Design Studio</i>	<i>Michael Aronson</i>	9	10	10	6	3	10	0	6	27	0	12
<i>NetWork Focus</i>	<i>Homer Jamison</i>	0	29	8	2	4	9	0	16	34	0	3
<i>New York Life Insurance Company</i>	<i>Todd Langton</i>	0	72	6	2	7	12	0	31	38	0	1
<i>Pacific Hearing Service</i>	<i>Debbie Clark</i>	5	14	24	33	12	23	5	111	40	0	5
<i>Palo Alto Chiropractic</i>	<i>Chuck Fulanovich, DC</i>	17	7	27	30	20	27	82	12	42	0	1
<i>Pro-Staff Painting</i>	<i>Duane/Bette Asbra</i>	0	6	2	45	1	19	0	37	43	0	2
<i>Prostone Services</i>	<i>Anthony Tirtoprodjo</i>	1	2	8	42	10	19	0	103	42	3	1
<i>Rugh Financial, LLC</i>	<i>Nick Rugh</i>	0	4	9	4	2	6	9	3	36	0	9
<i>Sheraton Palo Alto</i>	<i>open</i>	0	0	1	6	0	1	0	1	0	0	1
<i>Smilin Dogs</i>	<i>Konrad Thaler</i>	18	6	21	11	0	5	0	153	41	0	3
<i>Suncrest Hospice LLC</i>	<i>Kim Sechler</i>	3	0	60	9	22	8	0	10	30	0	13
<i>Tearse Eyecare</i>	<i>Jim Tearse</i>	8	14	26	32	20	16	0	10	43	0	2
<i>The Arboreal Company</i>	<i>Jon Maystrik</i>	2	0	10	11	2	16	9	24	11	1	0

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<i>The Integrated Lifestyle</i>	<i>James Stout</i>	10	2	52	13	8	16	34	100	37	0	9
<i>The Move Alliance</i>	<i>Karen Wray</i>	6	0	26	5	57	20	134	18	39	0	3
<i>TheKey</i>	<i>Deanne Belcher</i>	9	0	23	20	12	42	4	196	41	0	4
<i>Three Sixty HR, Inc.</i>	<i>Maureen Clark</i>	58	2	42	5	18	16	33	6	40	0	5
<i>Tom Upton Studio</i>	<i>Tom Upton</i>	7	5	19	27	40	18	7	45	42	0	2
<i>Unexpected Treasures</i>	<i>Judy Johnson</i>	53	0	56	8	64	46	235	18	44	0	0
<i>Urbanscapes Landscaping</i>	<i>Juan Carlos Esparza- Bryce Williams</i>	0	11	1	3	1	18	2	50	26	0	1
<i>Wells Fargo Private Bank</i>	<i>Julie Fukuhara</i>	42	2	20	4	12	6	9	19	43	0	2