

# PEA LEADS GIVEN AND RECEIVED ~ REGULAR MEMBERS JAN - DEC 2022 (v2)

Business	Name	Ongoing Given	Ongoing Received	Direct Given	Direct Received	Referral Given	Referral Received	Internet Given	Internet Received	Attended	Guest Attended	Excused Attendance
A&A Plumbing	Mike Fox	0	10	8	57	0	51	0	81	44	0	0
All About Business Services	Neal Coogler	6	34	6	6	5	6	0	13	33	0	7
All Reasons Moving	Kim Tucker	0	0	13	6	10	56	0	110	36	0	4
Arranged 4 Comfort	Susan Hannah	29	2	24	13	18	10	37	19	42	0	3
Benefits Simplified	Flor Harris	8	5	17	22	90	16	56	44	40	0	2
Benyammi Family Dentistry	Fella Benyammi	0	13	12	24	24	25	3	30	40	0	4
California Business Opp.	Angelo Izzo	0	1	0	3	0	1	3	2	44	0	1
Charlotte Russell State Farm	Charlotte Russell	0	158	1	20	4	12	0	19	13	0	16
Come Travel Today	Deb Siegle	81	7	183	29	23	29	17	18	45	0	0
Cushman and Wakefield	Dave Dove	0	0	0	2	0	5	0	6	42	0	3
D.B. Gaskill Advertising	David Gaskill	32	0	38	45	15	6	312	1	32	0	12
Engage Solar	Vince Bitz	0	0	0	4	3	12	46	21	35	0	4
Events Etc	Bobbie Fakkema	0	0	45	0	13	1	0	5	36	0	8

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First Republic Bank	Adam Pyle	3	83	0	8	0	11	0	26	43	0	3
Gleim the Jeweler	Georgie Gleim	44	2	15	35	21	43	484	274	39	0	4
Hassett Hardware	Larry Hassett	0	13	0	253	0	22	0	239	35	0	6
Helming's Auto Repair	Leane Reelfs	24	10	9	49	28	20	580	100	44	0	1
Hoge Fenton	Katherine West	0	10	1	20	12	13	0	10	29	0	11
Home Preservation Services	Steve Spratt	20	37	16	15	26	3	0	6	25	0	8
Innovative Sales/Leasing	Mike Feller	8	1	21	21	11	27	28	11	42	0	2
IVMA Home Improvements	Maria Martinez Perez	1	0	9	6	40	7	1	8	18	0	2
JB Bell Business Consulting Int'l	JB Bell	0	1	30	3	28	5	0	2	38	0	7
JL Designs & Interiors	Jeanette Loretz	5	17	32	14	43	13	93	68	36	0	6
Johnston Millwork, Inc.	Martin Duran	0	1	0	10	0	8	0	12	21	1	1
Keller Williams Residential Realty	John King	37	0	32	8	53	12	11	73	41	0	4
Lane Cleaning Services	Curtis Lane	0	38	0	8	0	7	0	54	19	0	3

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Law Offices of Brian Irion	Brian Irion	52	7	3	6	4	20	0	9	40	0	4
Lost Boys Design Studio	Michael Aronson	9	10	10	6	3	10	0	6	27	0	12
NetWork Focus	Homer Jamison	0	29	8	2	4	9	0	16	34	0	3
New York Life Insurance Company	Todd Langton	0	72	6	2	7	12	0	31	38	0	1
Pacific Hearing Service	Debbie Clark	5	14	24	33	12	23	5	111	40	0	5
Palo Alto Chiropractic	Chuck Fulanovich, DC	17	7	27	30	20	27	82	12	42	0	1
Pro-Staff Painting	Duane/Bette Asbra	0	6	2	45	1	19	0	37	43	0	2
Prostone Services	Anthony Tirtoprodjo	1	2	8	42	10	19	0	103	42	3	1
Rugh Financial, LLC	Nick Rugh	0	4	9	4	2	6	9	3	36	0	9
Sheraton Palo Alto	open	0	0	1	6	0	1	0	1	0	0	1
Smilin Dogs	Konrad Thaler	18	6	21	11	0	5	0	153	41	0	3
Suncrest Hospice LLC	Kim Sechler	3	0	60	9	22	8	0	10	30	0	13
Tearse Eyecare	Jim Tearse	8	14	26	32	20	16	0	10	43	0	2
The Arboreal Company	Jon Maystruk	2	0	10	11	2	16	9	24	11	1	0

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The Integrated Lifestyle	James Stout	10	2	52	13	8	16	34	100	37	0	9
	Karen Wray	6	0	26	5	57	20	134	18	39	0	3
TheKey	Deanne Belcher	9	0	23	20	12	42	4	196	41	0	4
Three Sixty HR, Inc.	Maureen Clark	58	2	42	5	18	16	33	6	40	0	5
Tom Upton Studio	Tom Upton	7	5	19	27	40	18	7	45	42	0	2
Unexpected Treasures	Judy Johnson	53	0	56	8	64	46	235	18	44	0	0
Urbanscapes Landscaping	Juan Carlos Esparza-Bryce Williams	0	11	1	3	1	18	2	50	26	0	1
Wells Fargo Private Bank	Julie Fukuhara	42	2	20	4	12	6	9	19	43	0	2